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G

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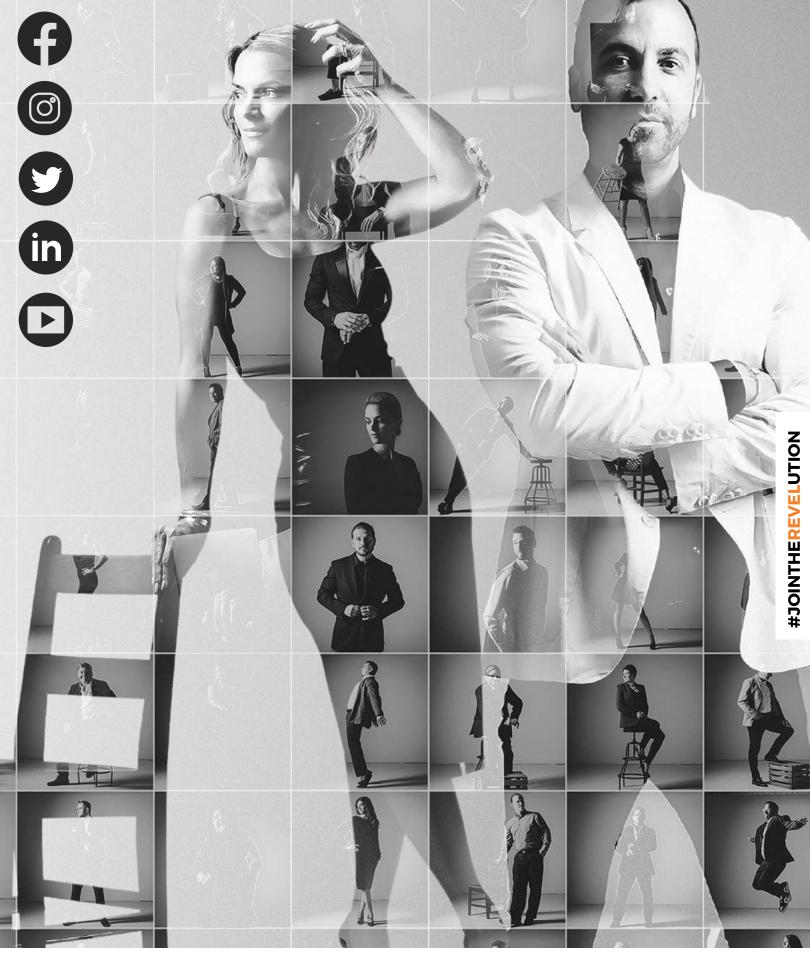
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A NOTE FROM OUR FOUNDERS.



Founders of Revel Style Magazine

RYAN & NICKI SERRAVALLE. Although real estate culture is often driven by trends, Revel continues to set our own alongside the properties we market and promote under our thriving brand. Whether it be design or architecturally motivated, real estate is as evolutionary as it is essential. As we emerge from our Covid-19 cocoons, we rise on the virtues of creativity and imagination. Once locked down, we have taken the time to rethink our futures, what is important to us, and how to recreate a world that benefits future generations on a number of fronts. This year's Revel Style Magazine documents where we are trending as a real estate obsessed nation. Although the numbers speak to growth, price increases, and record sales, real estate culture is much more than the bottom line. This year's edition of Revel Style Mag-

azine, issue six, will focus on the appreciation of this culture and the lifestyles that emerge from a genuine interest in the layered meanings of a property. Whether it be a home, commercial investment, or a massive development, real estate will continue to forge ahead, setting trends along the way. And what better way to join the party than with a real estate brokerage whose very mission statement is defined by the need to "celebrate." Enjoy your experience with edition six of Revel Style Magazine. Once again, we appreciate the support of those who believe, as much as we do, in the importance of documenting progress, creativity and imagination. To those businesses who grace the ad pages, thank you, and to our eclectic staff of creative professionals who continue to one up their previous efforts, we commend you. Revel Style is only evolving, and as always, stamped with the imprint of the special people who contribute to it.

A LETTER FROM THE CHIEF EDITOR.



Chief Editor/Broker of Record

DEAN SERRAVALLE. Revel Style Magazine issue six testifies to the trendsetting vision Revel Realty Inc. has established through its fifteen offices and over 250+ realtors. In this revolutionary light, Revel strives to contribute as much to real estate culture as it does to the listing and selling of properties. By appreciating real estate culture, and investing its resources in the people that represent it, Revel has blazed a trail for success and brand growth based on the principles of integrity, hard work, and creativity. Revel Style Magazine, issue six, elevates as another symbol of Revel's evolution as both a brand and brokerage. In this issue, you will discover a spectrum of real estate eye and brain candy. From luxury manifestations, one of Revel's specialties, to future architectural trends, this year's issue transitions from a Covid-19 crisis

into a positive utopia of hope and promise. How else can Revel justify a virtual two year hibernation but with a call to celebrate the human spirit that has prevailed through the hardships and tragedies of a worldwide pandemic? At Revel, our namesake literally means "to celebrate," but our heart finds the right place in celebrating the people on the real estate stage, seeking to spotlight their most prized investment while building a future filled with fruition and the fantastic. So sit back, take hold of your coffee, and maybe spike it this time around, as you enjoy the world of real estate culture, as Revel sees it.





STYLE MAGAZINE

FALL & WINTER 2021

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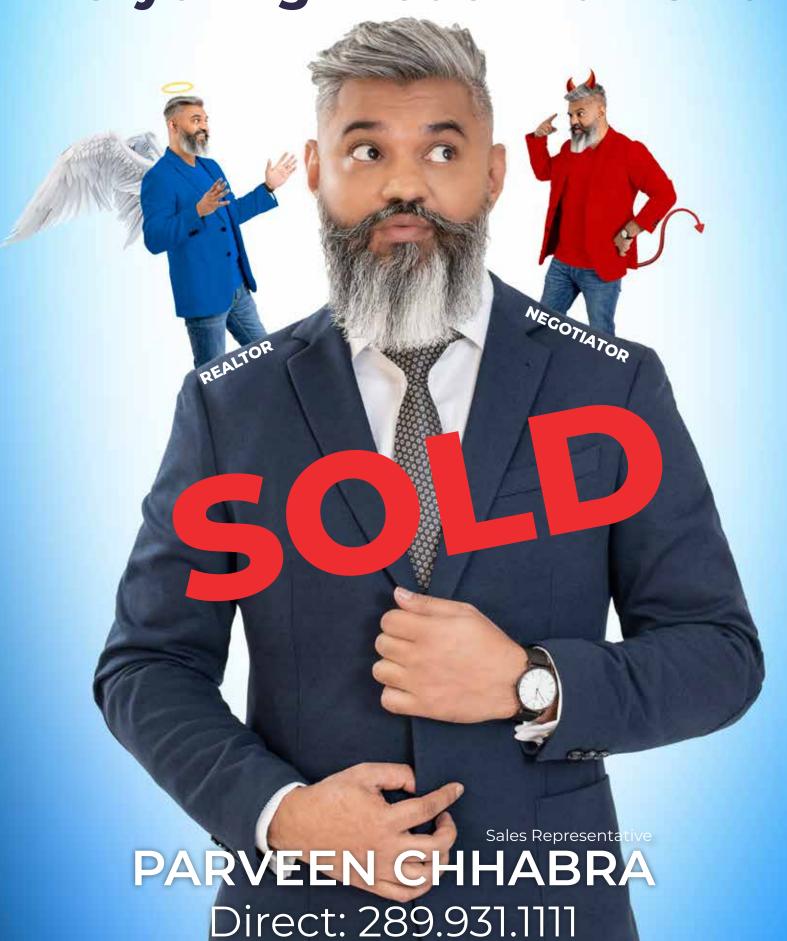
Interested in contributing to the next edition of our magazine?

Contact Jon Rahman.

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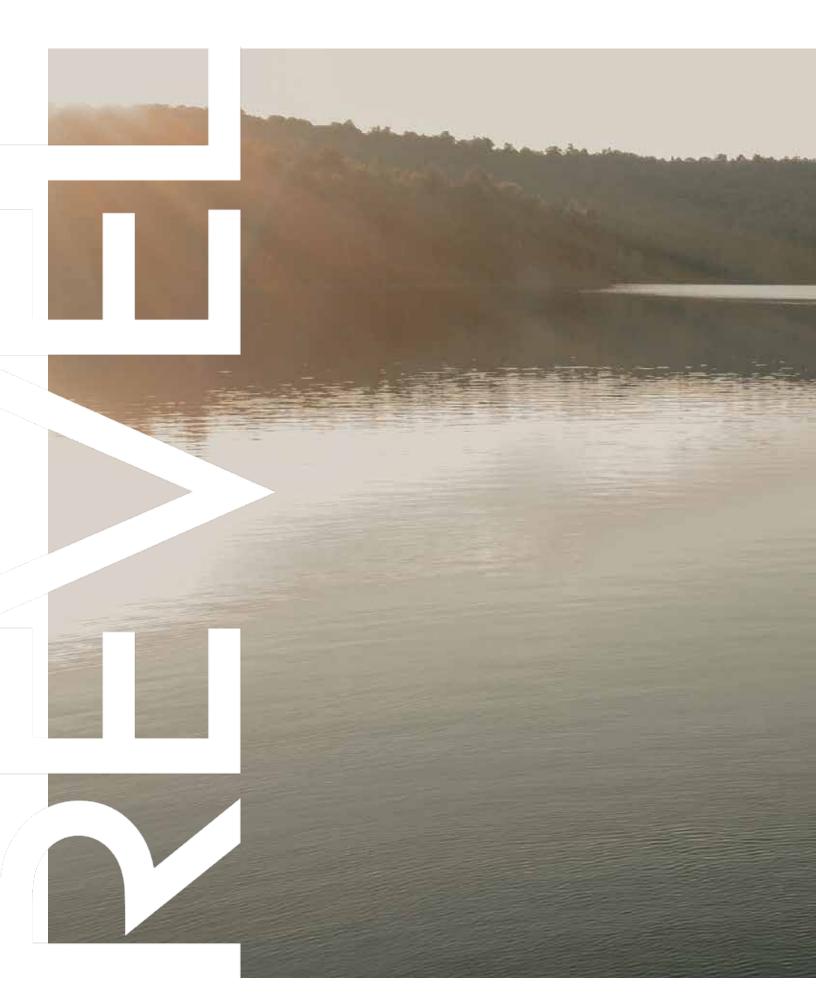




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REVEL MORTH!

HOW REVEL'S EXPANSION VALUES OUR NORTHERN TRIO OF OFFICES

MIGRATION IS TOO TAME A WORD TO DESCRIBE THE OVERWHELMING EXPLOSION OF INTEREST FROM NORTHERN ONTARIO IN THE REVEL BRAND. ONCE SOLELY REPRESENTED BY REVEL BARRIE, THE REVELUTION HAS NOW TOUCHED GROUND WITH AN OFFICE IN SOUTHERN GEORGIAN BAY, WHILE LANDING SMACK DAB IN THE MIDDLE OF MUSKOKA, WITH AN OFFICE IN PRESTIGIOUS PORT CARLING. DRIVEN BY PROVEN REAL ESTATE ALL STARS WHO HAVE GRADUATED TO PROMOTED LEADERSHIP POSITIONS, REVEL SEES GREAT POTENTIAL IN THIS TRIANGULAR AND STRATEGIC POSITION OF OFFICES IN NORTHERN ONTARIO. HERE'S A QUICK LOOK AT WHAT WE LIKE TO NOW CALL, OUR BIG THREE IN THE NORTH!



GEORGIAN BAY was Revel's first foray into cottage country. Positioned as the northeastern arm of Lake Huron, Georgian Bay is one of the largest bodies of freshwater in the world, and is home to the longest freshwater beach and the largest freshwater archipelago in the world! At 9,321 square kilometers, it has earned itself the nickname of the sixth Great Lake. Divided from the larger part of Lake Huron by the Niagara Escarpment and fed from Lake Superior and many rivers, the landscape surrounding this magnificent body of water is drastically different from one end to the other. Windswept pines, majestic towering cliffs, endless beaches and clear blue water all create a one of a kind destination and the perfect landing point for full time living or cottage dreaming.

Led by an all star cast, including **Vanya Gluhic** and **Danielle Dorion** (head coaches), this ambitious group is well on its way to dominating Revel's presence on the west side of cottage country.



BARRIE is on the verge of creating quite the statement in one of the fastest growing development areas north of Toronto. Barrie is a flourishing city located on the shores of Kempenfelt Bay, which is the western point of Lake Simcoe. Considered Ontario's gateway to the North, and officially designated as an urban growth centre by the province, Barrie has given rise to the development of numerous subdivisions, especially in the south of its GPS limits, while offering incredible waterfront options and excellent proximity to both Toronto and the charming folklore of the Muskoka region. Growing exponentially on the surge in infrastructure improvements, Barrie is a cosmopolitan area that divides the urban sprawl of Toronto from the granite outcroppings of cottage country, making it the perfect location for commuting south for work, or escaping north for leisurely recreation. With a city sign slogan that confidently announces its motto, "well played," Barrie is perfectly positioned, both geographically, and economically, to make a statement in property value and investment.

While Revel continues to establish a name in this booming area, we anticipate growth with each and every one of our real estate achievements.

MUSKOKA offers Revel an opportunity to develop business roots in a charming, cottage country setting. Always a brand to take risks by jumping upon such opportunities, Revel considered it the right time to introduce The Revelution to the Muskoka area by purchasing a modern, Muskoka themed office on Joseph Street, in the heart of Port Carling. Staged perfectly between the big three lakes - Lake Rosseau, Lake Joseph and Lake Muskoka, and led by real estate phenomenons, Mandie Charlton, a permanent resident and prominent realtor in Muskoka, and Andrew Perrie, who grew up in the area, Revel sees a bright future in one of the most famous cottage areas on the entire planet. Revel Muskoka is officially Revel's eleventh office in just six short years! With many Revel realtors finding a second home in the Muskoka area, including founders Ryan and Nicki Serravalle, Revel is sure to establish deep roots in an enamored, Canadian landscape.

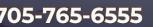










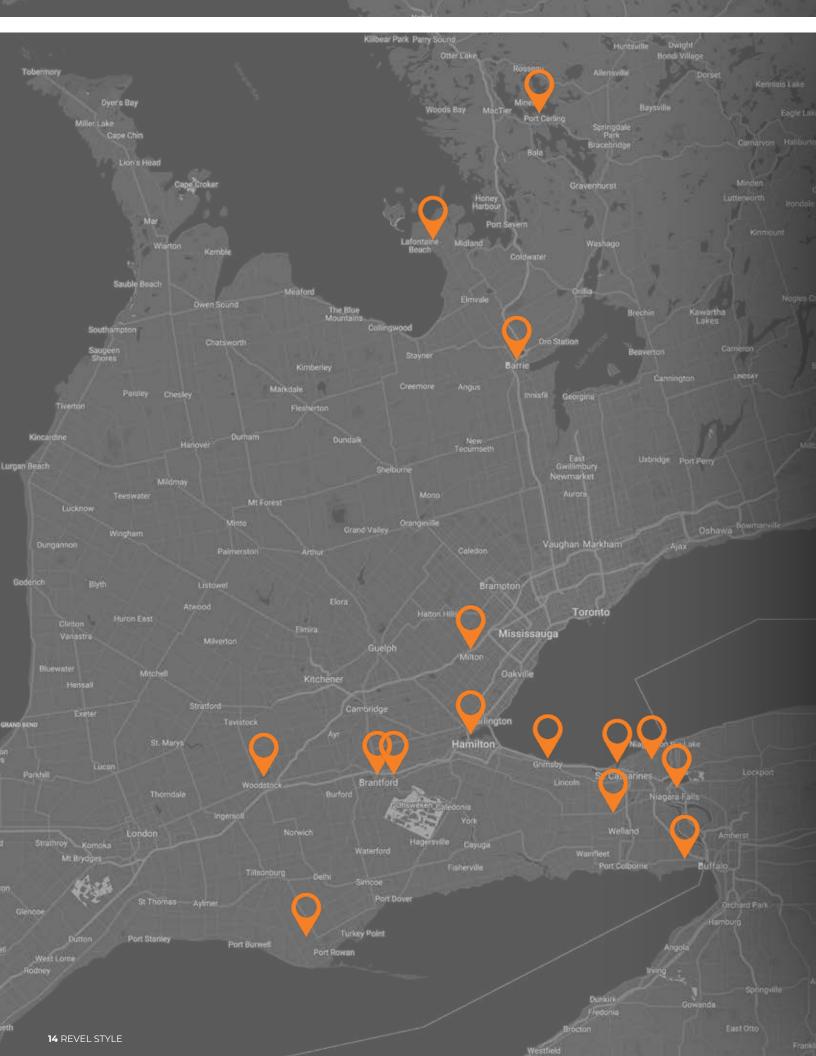






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MUSKOKA

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Revel Realty Inc. has revolutionized, professionalized, and energized a proven educational program for new and experienced realtors that builds, reinforces and inspires successful careers in the real estate industry.

Choosing Revel as your brokerage is selecting a set of expectations, intense training, nurturing mentorship and peer support in a state of the art facility designed to offer a modern curriculum of real estate education with hybrid hands on training and direction.

Famous for its branding and marketing savvy, Revel is equally as proud to invigilate its realtors with aggressive marketing strategies, personal branding initiatives, creative planning campaigns, on-site mentoring consultations, and a social context that makes every effort worthwhile and enjoyable.

This creative and innovative approach has transformed Revel Realty Inc. into a self-sustaining enterprise fortified by the quick progress and success rate of its realtors.

HOW TO JOIN

16 REVEL STYLE

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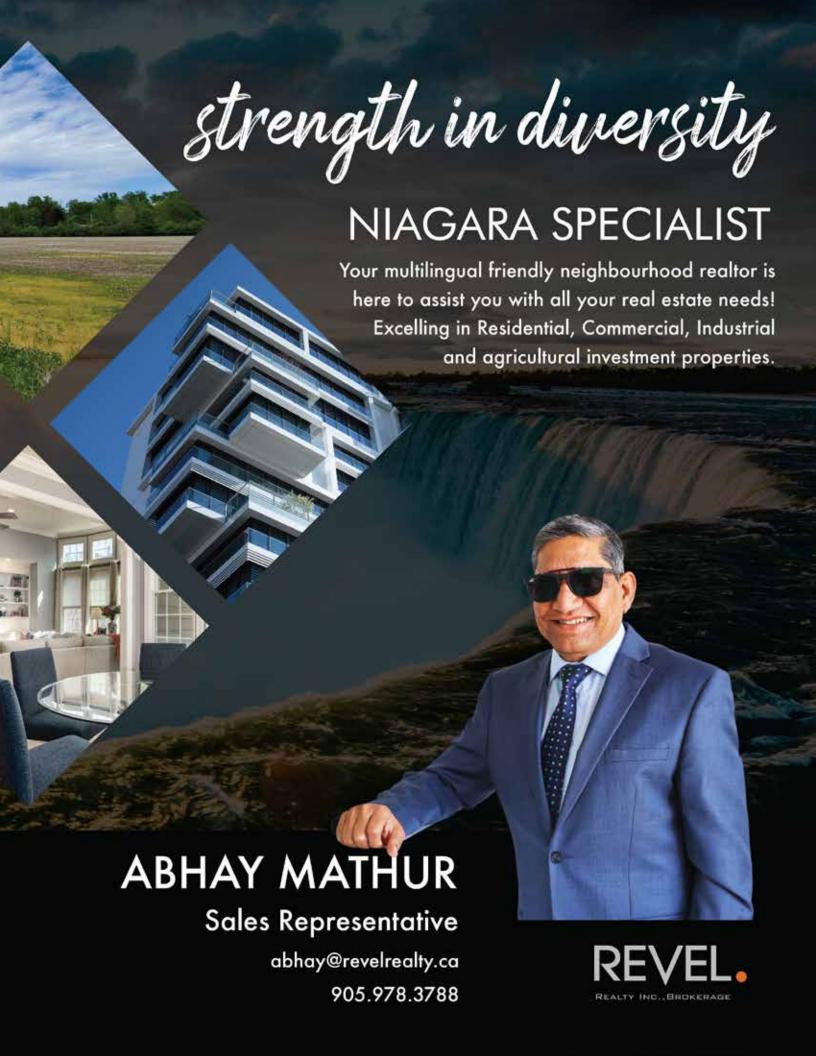
Lead a Revelution.

Revel Realty Inc., Brokerage is evolving with growth. We are recruiting success driven realtors with leadership aspirations to represent the Revel brand.

Our infrastructure is in place to maximize your ambitions. Take your real estate career to the next level of leadership with the support of a team of proven professionals who will help you prospect and secure Revel's next branch.

"EVERY GENERATION NEEDS A REVELUTION"

- RYAN SERRAVALLE





JUSTIN CHAUSSÉ MEET THE MORTGAGE BROKER

Photo Credit: Jennifer Blakeley Wardrobe: Gary Waters

Justin's extensive experience working in the mortgage industry has well equipped him to be Revel's preferred mortgage broker. While working at one of the top 5 banks in Canada, his hard work and determination quickly earned him the title of top performer.

After gaining a wealth of knowledge in lending/mortgages at the bank level and successfully handling thousands of files, Justin decided to become a mortgage broker in order to provide more specialized financing options to his clients.

He is passionate about educating his clients so they are able to make informed decisions about one of their biggest assets. He prides himself on providing top-notch service, which includes offering the best advice to suit their needs. Quick response times, efficient follow ups, honest advice, and access to numerous lenders are just some of the many benefits of working with Justin. His "Client First" mentality has helped him develop an outstanding reputation in the mortgage industry. Call Justin for your mortgage needs!

Quick response times,
efficient follow ups,
honest advice, and access
to numerous lenders are
just some of the many
benefits of working with
Justin.

JUSTIN CHAUSSÉ

MORTGAGE BROKER
905 684 9595

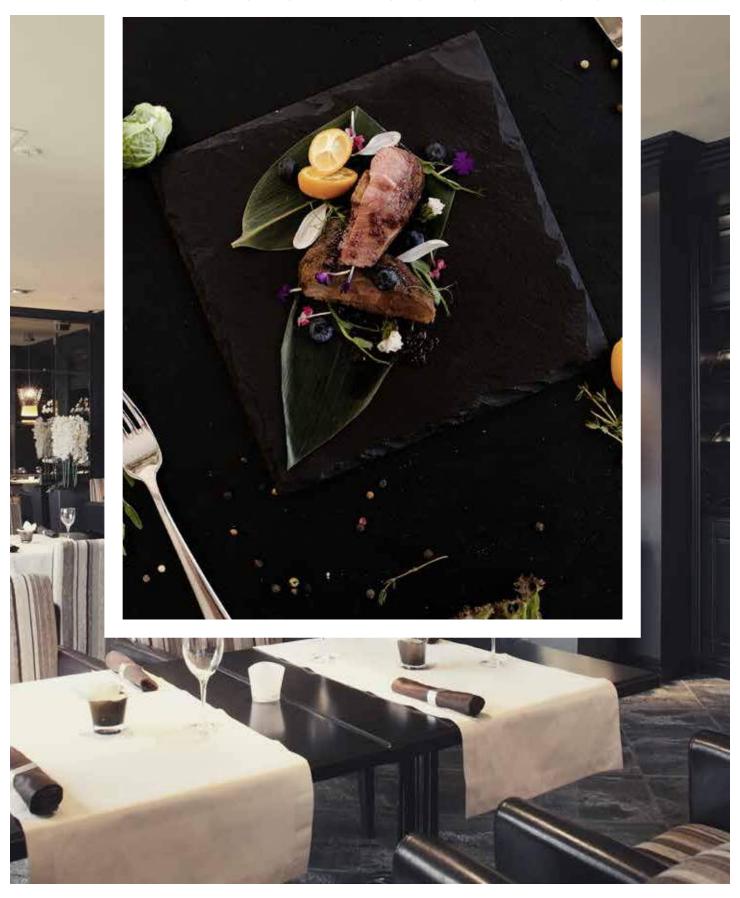
Justin@ChausseFinancial.com
Neighbourhood Dominion Lending Centres



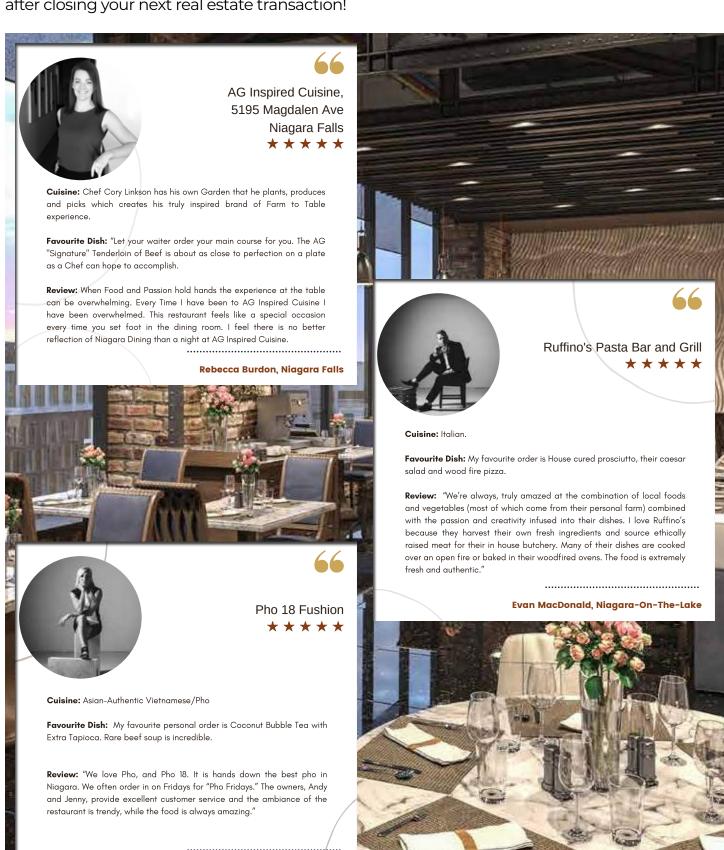
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REVEL IN CUISINE

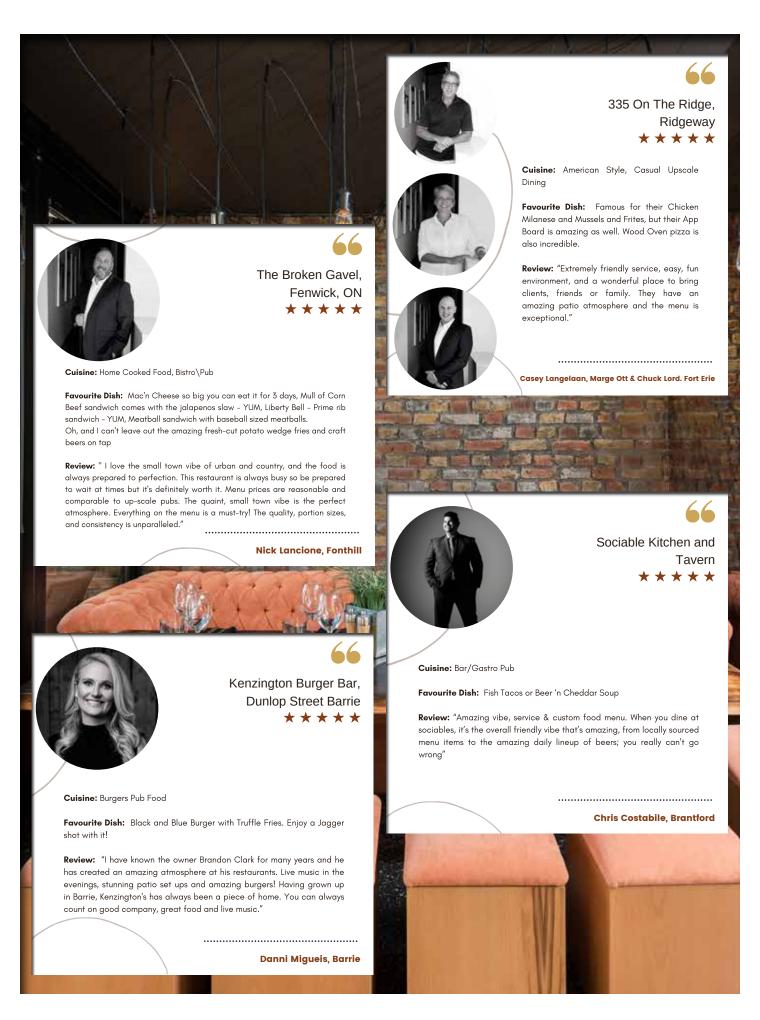
REVEL REAL ESTATE AGENTS REVIEW RESTAURANTS IN THEIR OFFICE AREAS



To promote the cities that have welcomed a Revel office with open arms, we thought it would be a great idea to explore the restaurants of choice for many of our realtors who stop on occasion to revel in the cuisine of the area they so diligently serve. Check out one of these fine establishments after closing your next real estate transaction!



Jessie MacDonald, St. Catharines







Beveragino, Joseph St, Port Carling ****

Cuisine: Breakfast, lunch and dinner options. Tacos, burgers, salads, healthy options, wraps, baked goods, smoothies.

Favourite Dish: I'm a sucker for their shrimp tacos, but the signature

Review: "Beveragino is on point with their location, food, atmosphere and housewares. If you're looking for a place to entertain clients, grab \boldsymbol{a} quick bite when you're on the road passing through Port Carling, this is the place. They even have a little shop inside to browse houseware items and their patio out back on the water is a great place to entertain guests. I can even drive my boat up to their dock."



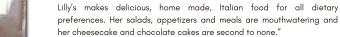


Cuisine: Italian eatery

Lilly's Italian Eats, Midland $\star\star\star\star$

















Review: "Excellent food and fantastic service and warm atmosphere.

Favourite Dish: Truffle Ravioli with cheesecake for dessert

Cuisine: Southern Comfort Food (with vegetarian, keto, gluten free options)

Favourite Dish: Build your own with Mac and Cheese, Fried Chicken topped with cheese, crispy onion and Bourbon BBQ sauce.

Review: "The food is always well worth the drive to Hamilton. Great prices for a lot of food that is exceptionally delicious every time."

Dillon Parnell, Ashley Morris. Grimsby & Hamilton

.....



Pasqualino, 248 Main St E. Milton $\star\star\star\star\star$

Cuisine: Italian Fine Dining

Favourite Dish: Pasqualino's Seafood Linguine. House made Linguine in a Sambuca Tomato Sauce with Shrimp, Mussels & half Canadian Lobster Tail.

Review: "It is a perfect meal, everytime. Customer Service is 2nd to none. Upscale atmosphere, open kitchen. Family owned - they even travel to Italy regularly to stay on trend, and are always adding new features to the menu. Ever since we moved to Milton, Pasqualino has been a place that is absolute perfection every time. Whether a dinner with friends, date night, or one of the family events we have hosted there, we are always impressed by the experience. Any first-timers we bring with us can't stop raving about it, and become customers for life. There are a lot of amazing dining options here in Milton, but Pasqualino is a stand out top-pick for fine dining in downtown Milton."

Fred DeCarolis, Milton



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At Revel Realty, we value and appreciate lifestyle as part of our vision of selling real estate. We understand, implicitly, the importance of establishing roots that extend to social, economic and even career motivated affiliations. In this specific, luxury context, we inherently comprehend the values of personal progress alongside the accomplishment of goals and dreams. A luxury lifestyle is often emblematic of such ideals, rewarding hard work and a pursuit for success.

Revel's Luxury Division is devoted to discovering elite home investment opportunities, and promoting luxury homes for sale in a competitive market we continue to lead by virtue of creative marketing talent, strategic planning, exposure to exclusive luxury markets, and innovative tech applications. Collaboratively, our Revel Luxury Division is composed of unique individuals who offer specific artistic and business driven acumen to a team dynamic.

The results, like the achievement of a luxury lifestyle, derive from the ambition to provide hard work, attention to detail, and savvy marketing creativity, to the customized promotion and sale of your luxury property.



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Represented by: Jessie (Broker) & Evan (Salesperson) MacDonald • (905)-WE-REVEL • @mac_inc_team



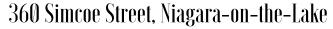


7711 Green Vista Gate Unit #1003, Niagara Falls

Spectacular, spacious, and scenic are just a couple of words to describe the newest Penthouse Suite available in the ONLY Luxury building offered in Niagara Falls. Currently located adjacent to Thundering Waters Golf Club, tucked inside a newly built up area within the Marineland District. The Penthouse, known as "The Ace" has incredible views you must see to believe. If you're looking to feel what "Luxury Lifestyle" this unit has it all.

Represented by: Brandy Schroeder, Salesperson • (289)-668-4985 • brandy@reverealty.ca Andrew Perrie, Salesperson • (905)-380-6702 • andrew@revelrealty.ca





The attention to detail will take your breath away! It starts with incredible curb appeal with professionally landscaped gardens, cobblestone heated driveway and a Hamptons' style exterior to set the tone. As you make your way through the front door you will discover an open concept kitchen, living and dining area. A perfect palette of colours and scents sends a wave of relaxation through the house like you've never felt before. Every inch of this house is professionally designed and decorated.

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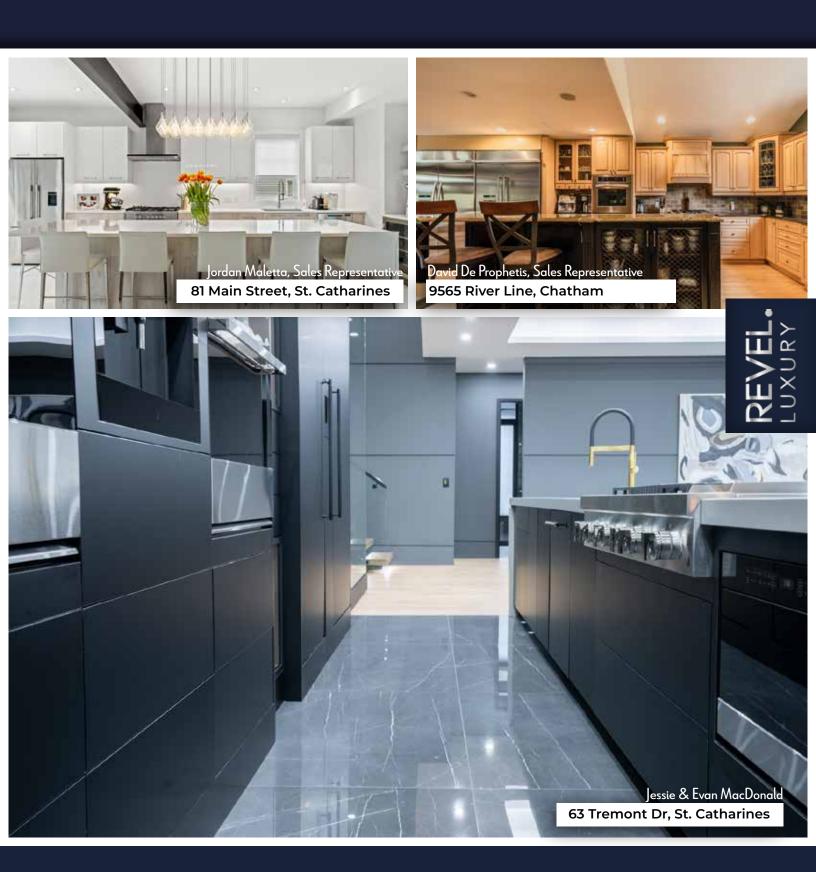


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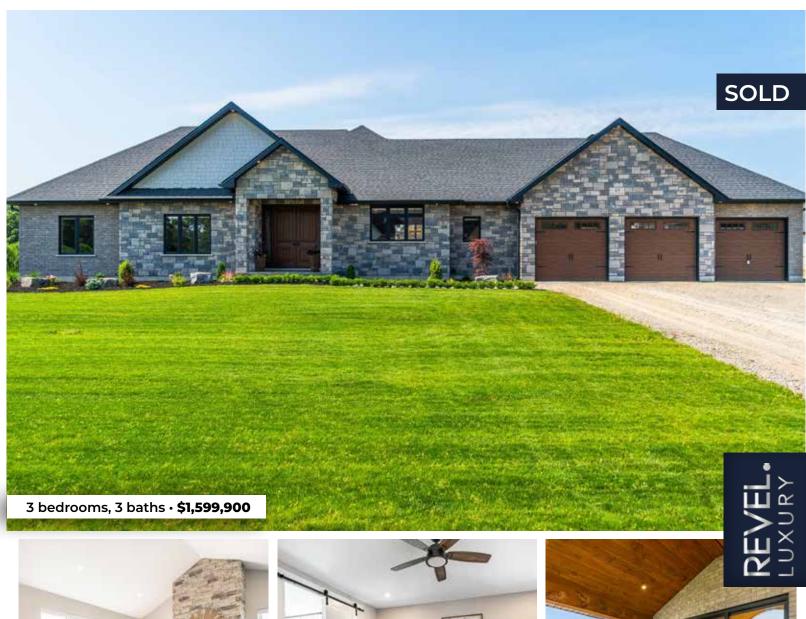




28 Royal Henry Boulevard, St. Catharines

Rustic luxury waterfront residence reminiscent of Muskoka dreams but expertly situated in prestigious north end St. Catharines, overlooking Martindale Pond with Henly Island views. From granite clad chef's kitchen sporting elite, top end appliances, to elegantly staged dining areas, and magazine spread worthy master bedroom quarters with thematic ensuite, this home is perfect for family life and entertaining aspirations with its bright sunrooms and spa-like stone designed pool area.

Represented by: Emily Ye Fraser, Broker • (905)-321-6071 • emilyye@revelrealty.ca









48 August Crescent, Otterville

Sprawling stone and brick bungalow featuring three bedrooms, three bathrooms, luxury vinyl plank floors, and a white on natural wood magazine worthy showcase kitchen, with enormous island and modern/contemporary motifs like black hardware, barn doors and shiplap accent walls; this one story luxury lifestyle boasts a fully finished lower level, perfect for in law privileges, an opulent master bedroom quarters and ensuite with rain head glass shower, soaker tub, and sparkling tile work.

Represented by: Chris Costabile, Salesperson • 519-304-7253 • chriscostabile@revelrealty.ca

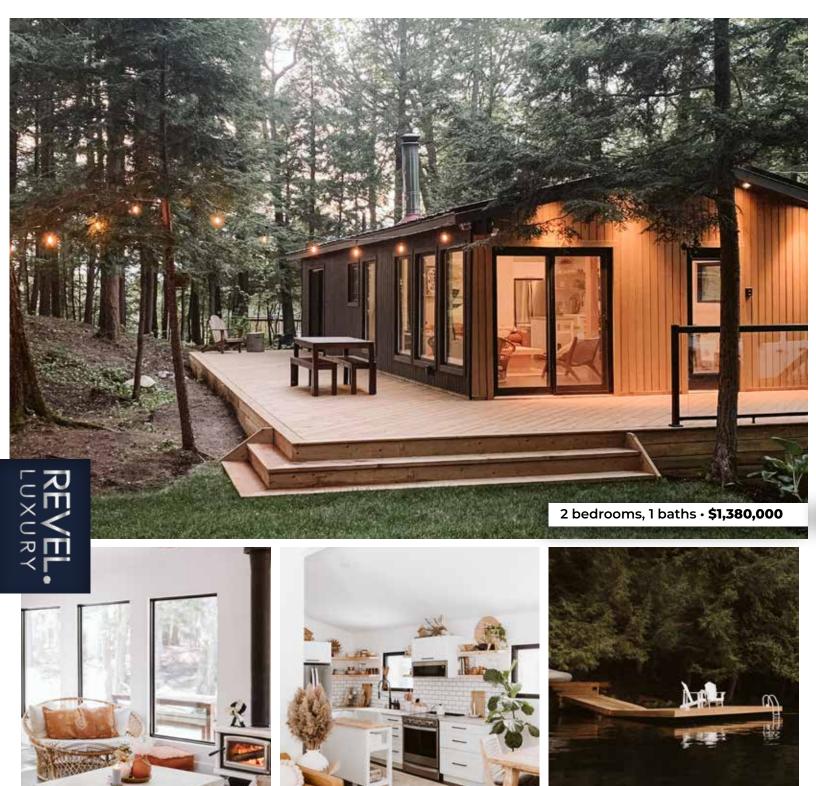






OUTSCAPES





2324 Beaumont Bay Rd #3, Utterson, Muskoka

The Rock Pine cottage is nestled on 3 acres of land featuring tall pines and lush forest with towering views of Skeleton Lake. Take an adventurous walk down the stairs to the lake, leading you past exposed rock to 150ft of private waterfront with a new dock area deep enough for swimming/diving. Its hosted intimate elopements and been the backdrop for numerous photography backdrops.

Represented by: Mandie Charlton, Salesperson • (705)-571-9777 • mandie@revelrealty.ca









37 West Shore Drive, Tiny

In the 1940's, this home was one of three buildings of a hotel named Ancor Villa. It was the hub of the hotel with a snack bar, where there is currently a triple car garage, and the main dining lounge located on the main level that is now an open concept living space with a great room, a central majestic stone fireplace continuing all the way through all 3 stories, and a walkout to a waterside wrap around and tiered deck. If you can't squeeze all of your guests in the main home or you want to get away from everyone, there is also a beachfront bunkie with its own beachside entertainment area.

Represented by: Vanya Gluhic • 705-427-3456 • georgianbaydreamteam@gmail.com



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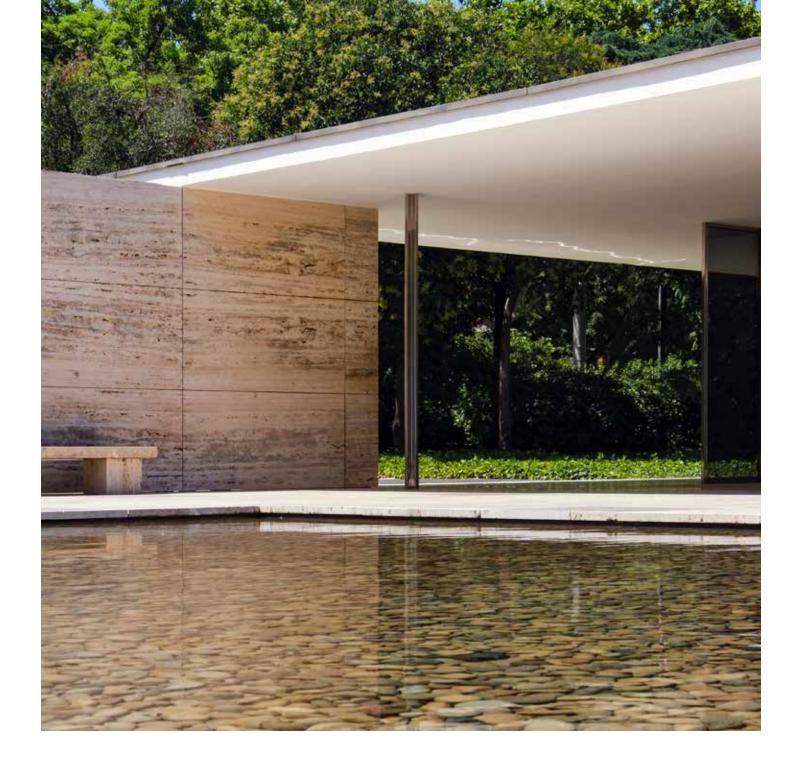
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ARCHITECTURAL ARTISTRY.

WHAT TO LOOK FORWARD TO IN THE FASCINATING WORLD OF ARCHITECTURE POST COVID-19

BY DEAN SERRAVALLE





Skilled in the craft of selling real estate, but immersed in the culture of real estate trends, Revel appreciates the heart of every property - its architecture. Although Covid captivity has limited travel, social gatherings, and work production, it has opened minds to the exploration of new designs that are much more conscious and sustainable for the future.

A direct response to home isolation has been the rising trend towards industrial style homes. Once considered fantasy escape options epitomized in movies by urban loft apartments, or old factory structures converted into urban village character condos, the industrial home style emphasizes the importance of space. Whether it be horizontal or vertical, industrial space offers open, naturally lit living areas complimented by brick walls, exposed steel beams, and rugged floors staged expertly for modern art opportunities. Characterized further by sharp building lines and flat, commercially motivated roofs, not to exclude the resurgence of the panoramic window, the finishes of such a trend incorporate natural building materials and ceiling to floor views. Termed "fishbowl" living spaces, not because of enclosure, but due to the modern twist of using glass curtain walls to surround living space with an active artscape outside, industrial architecture is

forging ahead with adventurous engineering principles and environmentally safe building materials.

Evolving from this industrial legitimacy, modernism has taken its cue to promote a more biophiliac lifestyle vision. Rooted in the desire for humans to possess an innate tendency to seek connections with nature and other forms of life, large expanses of glass have been utilised in both industrial and modernist building styles to break the fourth wall between internal spaces and exterior gardens. By such an effort, the connection with the natural environment is much more transitional with this vision in mind. The outside becomes natural art to the inside perspective, which is a much welcomed architectural design trend on a modernist spectrum once confined to solid walls. To continue this motif, planters are incorporated into building facades with lush greenery contributing to all levels, including sustainable roof options, in order to exploit the benefits of green therapy.

Natural materials like timber and stone are also continuing their renaissance period. In a nod to modernist architectural style, many new homes are incorporating "crazy pave" stone, while brick options in mutli-coloured combinations, have diversified its visual personality by creating rustic accents. Eclectically blending materials more conducive to what is now recognized as "boho chic," citing various bohemian and hippie influences, modern architectural design has emphasized the zen qualities of material juxtapositions. Although considered "minimalist" due to its modern infrastructure, the use of multiple materials to create this "boho chic" has graduated to a term more reminiscent of maximalism. Perfectly suited for social media driven photogenic capabilities, Pinterest has been inundated with Boho maximalist exterior designs that find familial connections to its modernist genesis.



The Covid-19 crisis has also increased consciousness to how building materials and design options impact hygiene. Stainless steel, for example, is believed to have shown non-resistant to harbouring the virus for extended periods, often replaced by antimicrobial materials, like metallic copper, that is recognized to kill the bacteria. Of course, these scientifically interpreted materials have huge influence over kitchen design, for example, or other home areas conducive to germ collection.

Furthermore, home layout visions have altered considerably due to Covid-19 influences. Suddenly spaces that were once limited to four walls, like living rooms, were being used for extended periods of the day. Hence, the resurgence of multipurpose spaces and the need for whole families to share common areas for work, exercise, dining and relaxation has identified the compulsion to add dedicated spaces within the home. For example, entry foyers, lobbies or mudrooms, have become sanitization zones to contain street, school and work attire.

Powder rooms will be positioned adjacent to those areas to allow visitors to wash their hands before entering the inner sanctuary of the home. The importance of dedicated work zones, like study nooks, or office flats above the garage, offer acoustic privacy and access to work equipment set apart from social areas, but conducive to working from home transitions disguised as separate entities within the home.

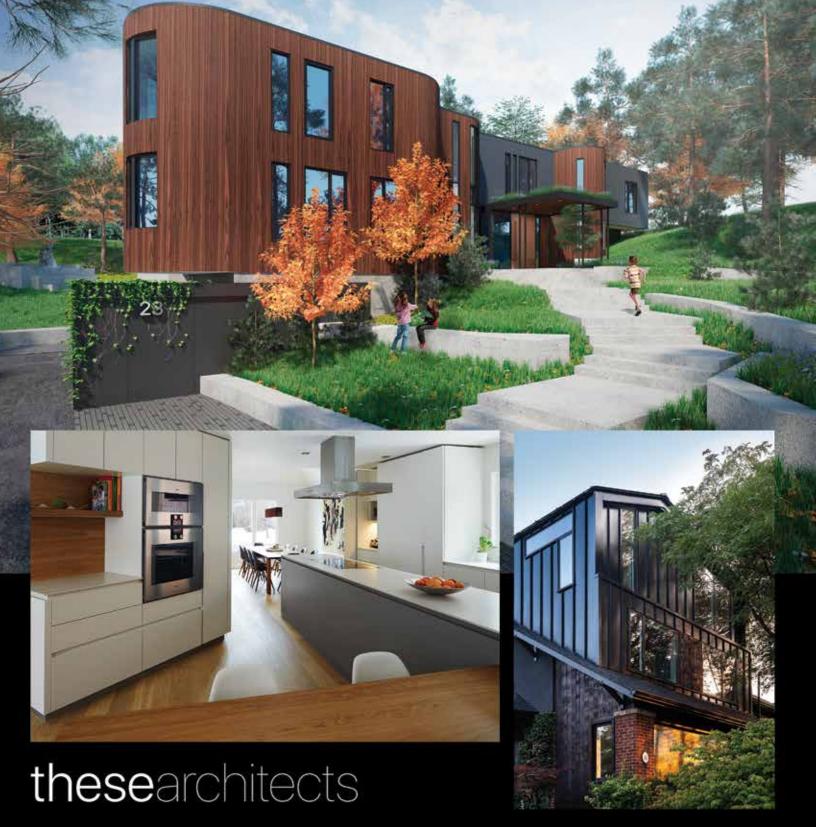
The forced closure of restaurants and dining areas has also created a resurgence in home cooking, fortifying the kitchen space status as something beyond a showcase area. The allocation of more space to accommodate multiple refrigerators, and enlarged pantries for food storage, are also new trends inspired by the Covid-19 experience. Factor in new home gyms, theater areas, and resort mimicking outdoor pool areas, and all of a sudden, an architect's palette is much more colourful to the home design eye. Separate wings, or multiple separate living zones are also a rapidly increasing architectural trend that will incorporate a privacy line between parent, career enthusiast, child and student.

Finally, self sufficiency is the dominating trend in architecture, predicted to be one for years to come. Once conceived as an answer to the threat of nuclear war and its many ramifications from a Cold War context, the issue of self sufficiency in a digital age has surfaced on another stratosphere of survival. Homes are seeking designs that guarantee the self produced essentials of power, fuel, food and water. Solar power, and battery storage technology are trending upwards to assuage this vision, while a shift from a reliance on external power generation is definitely in the cards. Solar harvesting technology is also being incorporated into building materials, and dedicated battery rooms will find their way into architectural designs, as will smart technology cells. Such passive design additives are no longer considered solely the preserve of "greenies", who choose to live in Eco-cabins in the bush. They are now fashioned to adopt large scale designs for homeowners who appreciate the cost savings alongside the environmental benefits. A new green conscience has created a hybrid architect superhero, one simultaneously cognizant of environmental power sources and efficient, urban conveniences. A passive home takes into consideration careful site selection, building orientation, and the maximization of natural lighting and ventilation, which in turn, motivate practical material specifications and construction techniques that reduce heat load/loss and create comfortable living spaces.



Last but never least, smart home technologies have infiltrated the architectural design trends by providing a central nervous system of technology to breathe life into the functionality of a home. From touchless technologies to sensor operated taps and audio-controlled devices, home automation is set to play a huge role in the architectural design of homes well into the future.

A new revolution of architectural trends are populating Pinterest boards and setting the stage for futuristic lifestyles once reserved solely for science fiction movies and utopic/dystopic narratives. Inspired by this trend, components of style, design, technology and functionality are the driving forces for lifestyles that simulate a world expected to revitalize the most important human values once lost in the capitalist race to one up the neighbour from the previous year. A new, sideways approach, with peripheral vision, offers a panoramic view of what is to come, what will be, and what we can call the most important place in our history - our home.



Every client, every site and every project is unique. As such, our sensitive and holistic approach to the design process ensures projects are designed, priced and delivered with confidence. Our projects span from Muskoka to Toronto, and to the Niagara region. Our full range of architectural services include for all design, permits, approvals, construction documents and project management through construction. We're passionate about closely collaborating with clients, consultants and contractors, ensuring quality results that not only meet expectations, but also bring unexpected dimensions to the project. Let's start the conversation about making your next project a success!



NADIA ALI, BROKER

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FENGS SHU

SELL THE FENG SHUI WAY

Feng Shui is an ancient Chinese art over 4000 years old. Feng Shui translates to "Wind-Water". Feng Shui is based on manipulating "Chi" (vital life force energy) in our environment to enhance our well-being where we live, work and play. Wind disperses Chi and Water collects Chi. Feng Shui is not a religion and is used by people of all faith. We all know how energy can feel in a space, for example if there has recently been an argument in a room it is said "you can cut the air with a knife". It is difficult to understand how Feng Shui works because we cannot see it with our eyes, however we cannot see Wi-Fi or gravity yet we know they exist.

"How can we use Feng Shui in our own homes to harness auspicious Chi and diminish negative Chi to create spaces that are conducive for our well-being?"

In Feng Shui the most important spaces in a house are the Front Entrance, the Kitchen and the Primary bedroom. Many people are working from home now so I suggest adding our home office to this list.

The Front Entrance of your home is known as the "Mouth of the Qi" where energy enters your home. This area is where we "greet the world".



In Feng Shui it is important to keep the Front entrance clutter-free with no obstacles to block the "Chi flow" into the house. I recommend placing a simple and elegant Welcome mat to attract positive Chi. In order to 'call' in the Chi you can hang a wind-chime in the outside area as sound is a beneficial Feng Shui remedy.

The walkway to your front door has no obstacles in the way. A meandering curved path is preferred over harsh straight lines. It is important to keep the flow of Chi open to the front entrance. Check shrubs and trees keeping them well landscaped. Make sure your front door is in good working condition by checking knobs and locks. I also recommend to have good lighting at your front door to maintain safety for those entering at night.

"Colour is a fabulous tool used in Feng Shui to balance Yin and Yang energy. I recommend painting your front door a different colour that you enjoy and compliments the architectural design."

The kitchen is the "heart and health" of the home in Feng Shui. This is where family gather to nourish our bodies. Display a bowl of fresh fruit as subconsciously there is a connection between food and wealth.

It is recommended to use all the burners on your stove as this also sets the intention of abundance to the universe. Fresh flowers also add growth energy in the kitchen and brings nature indoors. If your stove is directly across from the sink you can place a plant or a small green rug on the floor to balance the energy with the Wood element.

In the Primary bedroom it is important to keep the energy "Yin" which means quiet and calm. This area should have soft colours and textures to ensure a

good night's sleep. In Feng Shui it is advised to remove mirrors that are directly in front of your bed because mirrors are energetic which may disturb sleep. I also recommend not having plants in your bedroom as plants are associated with 'growth' Chi which is too Yang for a bedroom. If you do have flowers place them away from your night stands where you sleep. It is very important to make sure your bed is in a correct position. The bed should not be in direct line with the bedroom door. The bed should have a solid headboard with a wall behind it for good support. Keep the space beneath your bed clutter free in order for the Chi to flow well.

In conclusion, Feng Shui is about living with what you love and keeping your environment open and flowing. Balancing all the 5 elements of nature such as Fire, Earth, Metal, Water and Wood in your environment will bring harmony and peace to any space.



Sherry Brouzes
Feng Shui Practitioner
Colour Mirrors Practitioner
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BITCOIN MANIA

How Crypto Currency is changing the way we invest our hard earned paper money.

By Dean Serravalle

If a global pandemic hasn't done enough to shift the earth on its axis, the emergence of Bitcoin as a currency might. Unless you are presently immersed in the Bitcoin Mania as a casual, or "all in" investor, there is much mystery to this financial pipe bomb seemingly explosive at every market juncture.

For those in the kindergarten class of Bitcoin education, Bitcoin is a digital currency created in January 2009 by a mysterious and pseudonymous Satoshi Nakamoto. As a currency, it offers the promise of lower transaction fees, and unlike government-issued currencies, it is operated by a decentralized authority.

If you are following along, but squinting to see that hidden Pokemon character in the near sighted distance, let's try to visualize it a step further as it becomes slightly more complex. First and foremost, crypto currency is not a physical or tangible currency. There is no physical bitcoin, only numeric balances kept on a public ledger that everyone has transparent access to. This ledger is called a blockchain. So who is overseeing or refereeing this ledger, you may ask, since Bitcoin is not issued or supported by any banks or government? All transactions are verified by a massive amount of computing power, an electronic payment system based on cryptographic proof instead of trust, making transactions hard to reverse and fake. Although the name implies an actual, physical "coin", Bitcoin is not valuable as a commodity, so there is nothing to guarantee its value. It's value is based on whether people who invest in it consider it valuable, like the perception of gold, for example. If you're taking notes, Bitcoin is not a commodity; it is valuable only to the beholder; and it is not supported by a verifiable authority. Next question then: why has the value of Bitcoin risen dramatically, from \$150 per coin to almost \$50,000?

This section may be easier to understand for the traditional investor: Bitcoin's supply is limited to 21 million coins. With a limited supply, comes an increase in demand, or a rise in price for those limited in supply. To contextualize an understanding, imagine it as an investment in digital gold set against the volatility of an inflating market with virtually no other comparable.



So where does this "blockchain" come into play? The blockchain is a linked body of data, made up of units called blocks that contain information about each and every transaction, including date and time, total value, buyer and seller, and a unique identifying code for each exchange. Entries are strung together in chronological order, creating a digital chain of blocks. This blockchain is not controlled by any one organization, but it stands as a record of documented investments that tell the story of invested interest in bitcoin. It is a fluid work in progress, like a Google Doc, that anyone can add to. No one owns it, but anyone can contribute to it. So as other investors update it, your copy gets updated as well. Understandably, an elementary education in Bitcoin can make us future billionaires impatient.

So let's jump to the adult questions - is it worth the risk? I've had seasoned investor clients of mine say they avoid Bitcoin like the plague, while others pledge absolute allegiance to it as the harbinger of future prosperity. The very nature of its appeal resides in the space between these two extremes. The character of Bitcoin, if you were to assign it a personality, would be somewhere in the range of volatile to unpredictable, with a dash of charisma, which epitomizes its appeal and the mania amassing as a result of its popularity.

Once relegated to an alternative investment that helped to diversify a portfolio mired in stocks and bonds, Bitcoin has already evolved into the choice of overnight billionaires. Many vendors and big companies, like AT&T and Overstock, are accepting Bitcoin for purchases, while some professional athletes have signed contracts with Bitcoin incentives incorporated into the term. Paypal has risen to the task, enabling cryptocurrency as a funding source for purchases, while crypto consulting is skyrocketing across the planet.

Some countries, especially those with less stable currencies, have opened the gates to allow cryptocurrency in as a potential investment designed to create an electric surge for a stalling economy. All in all, Bitcoin isn't going anywhere, and the radical excitement it is generating, positions it as a modern day symbol of the American Dream rejuvenated.

So how do I buy it?

Most investors buy Bitcoin via exchanges, like Coinbase, Kraken, Gemini, and you can also buy Bitcoin at a broker like Robinhood. Similar to an investment or brokerage account, you will have to set it up, and you will also need a digital wallet in which to store it. This is often referred to as a hot wallet, or a cold wallet. A hot wallet is stored by an exchange or a provider in the cloud, like Exodus, Electrum, or Mycelium. A cold wallet is an offline device used to store Bitcoin. It is not connected to the Internet. You can also buy fractional Bitcoin from some vendors, since whole Bitcoin has become quite expensive. Bitcoin transactions are also not instantaneous. They must be verified by miners, and it may take up to 20 minutes to see your Bitcoin purchase in your account.

Similar to stocks, investors buy Bitcoin to hold long term, while others aim to sell after a price rally. Others bet on its price decreasing, because the Bitcoin swings are often monumental. Interestingly enough the craze has created more long-term investors, or "collectors", as they are often regarded.

Whether you're in it to win it, as they say in Vegas, Bitcoin has definitely become the wild wild west of digital currency investing. With speculative investors and high powered names like Elon Musk manipulating this crypto currency chess match, the risks are definitely as sexy as the potential rewards. But as exciting as this new virtual currency claims to be, is it trustworthy enough to roll the dice on your hard earned, tangible savings? Time will tell, as surely as it fuels the volatility of the world's most eclectic form of currency.



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REVELON THE BUILDING SIDE

From the day the doors opened at Revel Realty, our company has made it a priority to specialize in new build construction. Since then, Revel has sold out numerous new developments and subdivisions, while establishing strong relationships with premiere builders throughout Ontario.

In the course and process of trailblazing a path to success in this niche area of the real estate market, Revel has acquired hands-on education on the building side of new construction. From working closely with award winning architects and offering input on architectural renderings, to finalizing marketing campaigns and new development branding, Revel has built a reputation for this niche area of real estate, becoming a respected leader in the industry.

"New construction and development has always been a priority here at Revel," explains Ryan Serravalle, founder of Revel Realty Inc. "I cut my teeth on selling new homes at the beginning of my career and grew my business on the success I achieved in this area of real estate, which requires a lot of background study and an on site learning curve. Now we have established an in-house team at Revel that is motivated to be the best support system in the new construction business. We have consulted, advised, and offered our expertise to a host of talented developers. In doing so, we have fused our selling talents to new construction prospects, bridging the gap between a builder's expectations and a client's expectations for a new build."

Most recently, Revel has finalized an affiliation with Regency Homes to build an 83 unit townhome development on Montrose road, within perfect proximity to Mcleod road developments and the new Costco.



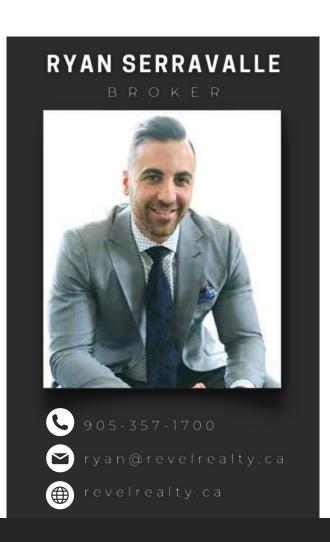


This impressive residential development, termed "Cascades of Niagara" will feature two and three story luxury townhomes in one of the fastest growing areas in Niagara Falls, promoting a lifestyle conducive to contemporary interests with modern design accents.

"If you are currently a Revel realtor," Ryan is enthusiastic to point out, "you can attest to this specialized attention on new construction by referencing Revel's insistence on educating its realtors with the necessary tools and foreknowledge when representing a prospective new build, or new build development. Our Revel Ed program provides a foundational learning experience for new and experienced realtors alike, who wish to diversify their selling portfolio with new build construction options."

Taking on projects like **Cascades of Niagara** continue to bolster the new construction portfolio Revel has amassed in its seven year tenure.

With each new subdivision sold comes the energy to learn more and add talented people to the mix.

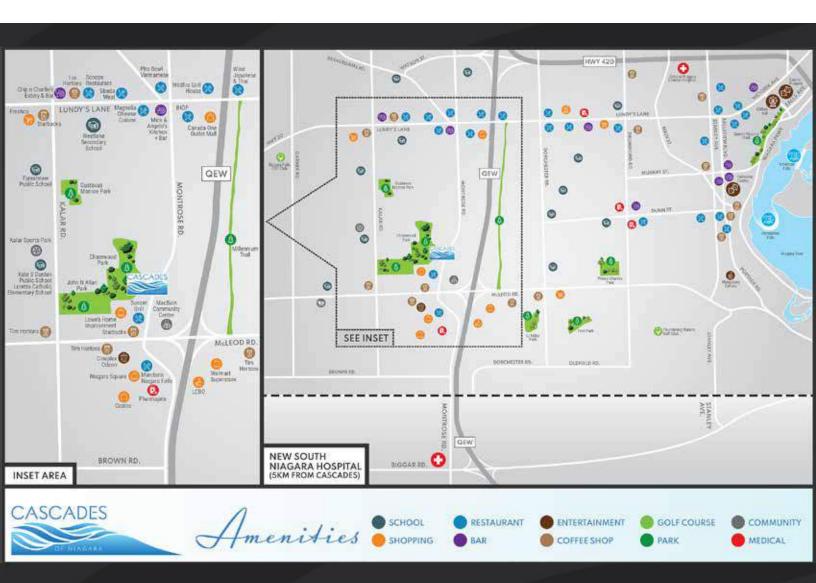


REVEL ON THE BUILDING SIDE - CONT'D.

"Our in-house marketing team has gained extensive experience working in tandem with builders and developers alike at every stage of a proposed project. In this capacity, and combined with Revel Ed foundational learning, Revel is accustomed to offering a comprehensive, holistic approach to selling new construction, which has resulted in subdivisions selling out in record time. Furthermore, our reputation has grown to stimulate serious interest from out of town developers," explains Ryan Serravalle.

"We will never be a company to stand still. We will continue to push the envelope forward with the intention of offering our exceptional team of realtors additional options to represent and sell real estate. New build construction and an established reputation in this area of real estate is one more way that Revel REVELutionizes real estate!"

If you are a developer or contractor seeking representation for your upcoming project, please contact newconstruction@revelrealty.ca for a consultation meeting.





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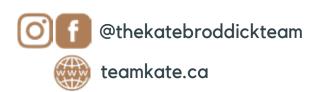
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THE KATE BRODDICK TEAM AT THE TOP OF THEIR GAME

At the tail end of 2021, Revel was proud to welcome The Kate Broddick Team to the family. The Kate Broddick Team is a contingent of colourful, social media savvy, realtor personalities forming the #1 selling team in Brantford for the past seven years. As industrious as they are aggressive in the real estate field, this successful team is led by best selling realtor, Kate Broddick. Revel Style Magazine took advantage of the opportunity to interview this proven all star in the industry and is proud to introduce her dynamic team to our readership.





You entrust a number of people with your "business," having grown your team to eleven members and counting. What do you look for in a team member? Our team thrives on self-starters; people who can anticipate and solve problems before they arise. It's really important that we are motivated, engaged and above all else, EXCITED to help every single client that calls us to help with their real estate needs. And we are! Everyone on this team has a wide variety of strengths and I think that gives all our clients a good well-rounded experience.

What drives you to succeed in a very competitive real estate industry? We never settle for the status quo. We are always pushing the boundaries and looking for new, innovative ways to market our listings, and our team. In such a competitive industry, you can't just plop a For Sale sign on the front lawn and hope for the best. You've got to hit the pavement and keep growing, learning and improving to keep up with such a fast-paced market. To make the conscious decision to continue to grow and change has been the best for our team in this area.

You accomplish a number of ends in a calendar year. How do you balance time in your personal and professional life? I have a lot of help and the greatest support system anyone could ask for! My husband has always been amazing at helping my business; from running lockboxes or signs out to properties for me, and encouraging me when it's time to slow down and smell the roses. My administrative staff takes a lot of the day-to-day paperwork off of my plate as well, which means I can be on the road visiting clients and giving them the customer service they deserve. With all of that support, I'm actually able to carve out some quality family time at home, sitting around the pool or curled up on the couch with my 3 sons! Having a support system, paired with utilizing my hours in the day appropriately, I've learned to live a balanced life that's full of excitement has been the best for our team in this area.

Who, or what inspires you to over achieve as a realtor? Honestly, it's my kids that inspire me. I look at my boys and the life I've been able to provide them with because of this amazing career in real estate. Being able to set my own hours and be around when they need me is a huge bonus. Everything I do, I do with them in mind. They keep me active and motivated to keep growing and learning.

What do you consider a challenge in your life? Sometimes I want to do all the things, myself! I'm a very hands-on person and like to make sure everything is managed properly for my clients. But in all honesty, if I did it all myself, I would work 200 hours a week. It can't possibly all be done by one person. So I challenge myself to slow down, take time out of every day to breathe, work out, and take a break. It can't be all work, all the time.

What does the future hold for The Kate Broddick Team? We are always looking forward to growth and change! Joining the Revel Realty Inc. Brokerage has proven to be an amazing decision because of all the support they provide my team. It's so wonderful to be included in a group of such like-minded people. And having my own brokerage means there are always going to be bigger and better things coming up for The Kate Broddick Team. Stay tuned!



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Revel with Melissa & Courtney

As we recreate what feels like 'back to normal' in our lives after a challenging 18-months, it is clear that there will continue to be many changes that affect us all. Revel Realty is built on a foundation of innovation and strong adaptability, and working with a dynamic duo like Melissa and Courtney, makes this fact evident.

The past year and a half has been an excellent time to re-evaluate where we are and where we want to go. For some, that has meant looking for a new home and possibly a new community. The exodus from larger cities has made it more important than ever before to get some insight into what it's like to live in a beautiful place like Simcoe County.

"We provide the same highly-involved, warm-hearted service to all of our clients," says Melissa. "We have heard that working with us is like a hug...an all-encompassing comfort in knowing that we

care about your needs and what it means for you to live your life

to the fullest, knowing that we have your back."

TEAMMATES MELISSA NEUEN & COURTNEY OVERELL

REVEL REALTY IN GEORGIAN BAY

You might say that this power duo is like a 'yin and yang' symbol. Equally opposite, with a little piece of one another that combines to create a beautifully balanced partnership.

"I may be the one who is spontaneous and 'go with the flow', but Courtney is the backbone, the strength behind the systems. She steers the ship, so to speak," says Melissa.



Melissa Neuen by Courtney

Charismatic
Effervescent
Social butterfly

Fiercely loyal Spontaneous Heart-led

Revel Sales Representative Melissa Neuen and Operations Manager Courtney Overell not only have the knowledge to support your life changing decisions, but they know the Georgian Bay Area inside and out.

"Buying or selling Real Estate is a big life decision. It represents freedom and sometimes risk for clients. We want to be the ones to turn to when you have questions or need support throughout the whole process,' says Melissa. "We always say we value people over transactions, when you're with us, you're really with us' she laughs. It's so important to truly understand your clients' needs and desires before you even look for the property they will love."

When you meet Melissa, there is a warm authenticity emanating from her, and you can tell she is passionate about helping people. Courtney describes her as effervescent and fiercely loyal. In fact, they both highly value respect and loyalty, and want clients to know they are in it 'for the long haul', working to find the best fit for each chapter of their lives.



Courtney Overell by Melissa

Poised
Exuberant
Highly-organized

Unstoppable Inventive

"By coming together, we combine our expertise and experience to deliver the ultimate client benefit program."

What is most important to this pair is that clients feel comfortable and heard.

"We are committed to learning more every day about this ever changing industry and to finding creative solutions that make a real difference in peoples' lives," says Courtney.

"So, when you call, email, or reach out on social media - however you get in touch with us - we will be there, excited to build a relationship with you," she explains.

Whether you are buying for your future, selling for your present or investing in the now, Melissa and Courtney have you covered. Go ahead, Revel with them.

Revel with Us

REVEL SOCIETY

Our infamous Revel Friday Friendsie program has evolved into so many celebratory functions and public events in the Niagara Region. From magazine launch parties, to Charity Balls, to Christmas engagements, and picnics, Revel Realty is a company that you can literally take at its word. To Revel is to celebrate and to celebrate is to appreciate all the positive energy we give back to our community. Joining The Revelution has always been much more than joining a movement. Joining The Revelution is becoming part of a family that picks you up when you are down and raises you to new heights when you feel motivated to seek new levels of personal success.















CHARITY REVEL.

Charity is the soul of our mission statement at Revel Realty. Our realtors are active members of our community, and leaders of social events geared toward helping those most in need. Two years ago, Revel staged its 2nd Charity Ball to commemorate the memory of Leonardo Serravalle, an inspiring force behind the creation of Revel and the father of Founder, Ryan Serravalle. The Charity Ball raised \$30,000 for the Niagara Heart and Health Unit at Niagara General Hospital in memory of Leonardo Serravalle. Revel consistently works with Project Share amongst other local charities and schools, having raised over \$100,000 to ensure those most in need in our community receive the love and support required to move onto another day.

















Cigar Smoking has evolved beyond the stereotypical accessory for the distinguished gentleman intent on exhibiting an air of class, sophistication and masculine prominence. Today's cigar aficionado has found a wider demographic and an audience that sees a good cigar as a complementary pairing to a fine meal, a golden glass of bourbon, and even a desert union with chocolate.

Historically, many believe cigars were invented by the ancient Mayans, who would wrap the tobacco in a palm or plantain leaf and smoke it. When Christopher Columbus discovered the New World, he became one of the first westerners to appreciate tobacco. Local aboriginals showed him the tradition of smoking it, and before long, he was delivering this finding to Spain, Portugal and France, where it became very popular, and often customary.

Cuba soon became the most popular destination to grow tobacco due to its fertile land and warm climate. Before long, a distribution network was established, shipping tobacco harvested in Cuba to European countries.

In the twentieth century, cigars started to become a status symbol and a part of popular culture when famous people were discovered to enjoy the aromatic experience in social circles. King Edward VII, Ulysses S. Grant, Sigmund Freud, and present day Arnold Schwarzenegger and Michael Jordan, are often captured in social settings enjoying the cigar experience.

Today, cigar culture has become a niche market with its own set of conventions and accessories, including the ever popular humidor, which comes in all shapes and sizes.

Since there are so many tandems, or cigar pairings, we thought it time to pair Revel Style with cigar culture in a "Cheat Sheet Guide" for immediate use at your next social function. Our founder, Ryan Serravalle, is a cigar enthusiast, himself, who enjoys a cigar in his backyard, or up north, where Revel has recently landed with an office in Muskoka.

Here are some pairing pointers, if you are interested in indulging yourself in this distinctively fragrant pastime . . .

Best Cigar & Alcohol Pairings

- · Ashton VSG Cigar and Blanton's Bourbon
- · La Aroma de Cuba Cigar and Jameson Whiskey
- · Arturo Fuente Hemingway Cigar and Johnny Walker Gold Label
- · La Aroma de Cuba Mi Amor Cigar and Espresso Martini
- · Oliva Serie V Melanio Cigar and Black Russian
- · San Cristobal Revelation Cigar and Cognac (After Dinner)

Best Cigar & Seafood Pairings

- · Ashton Cabinet Selection Cigar and Lobster
- · San Cristobal Elegancia Cigar and Oysters

Best Cigar & Dessert Pairings

- · Ashton Aged Maduro Cigar and Dark Chocolate Truffles
- · Flor de las Antillas Maduro Cigar and Chocolate Ice Cream
- · San Cristobal Ovation Cigar and Chocolate Souffle





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Revel Milton is the home of the FredHelps Team, and a fantastic group of talented Realtors that promote collaboration and teamwork first and foremost.

For 2020 & 2021, Revel Milton was named Milton's Favourite Real Estate Brokerage in the local newspaper's annual Reader's Choice Awards, following the tradition of a string of wins by the members of the FredHelps Team with close to 20 of these awards over the last few years alone. Revel Milton promotes a client-first culture that we're proud of!

Planting a strong foothold in the West GTA, our Revel Milton office has you covered in all of Halton, Peel, and most of the Greater Toronto Area, and we are constantly growing to serve you better!

We treat agent and client referrals with the utmost of care, and want you to know that our goal is 6-star service, since we believe 5 just isn't enough sometimes.

REVELutionizing Real Estate in the GTA is what we do. Contact our team today.

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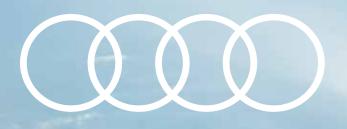
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